RECOVERY WEEKLY CHECK-IN WITH DMPED

Economic Recovery Updates

December 22, 2020



Welcome

Deputy Mayor John Falcicchio,Planning and Economic Development (DMPED)



Sybongile Cook, Director of Business Development, DMPED



A \$29.5 million investment in the entertainment industry to provide financial relief to entertainment venues that have experienced significant economic distress since the beginning of the COVID-19 public health emergency.

The Bridge Fund is intended to support businesses and the people they employ until we get to the new normal.



WE'ME GOVERNMENT OF THE DISTRICT OF COLUMBIA DISTRICT BOWSER, MAYOR

GOVERNMENT OF THE DISTRICT OF COLUMBIA MAYOR



About: \$29.5 Million grant fund to provide financial relief to entertainment venues that have experienced significant economic distress since the beginning of the COVID-19 public health emergency.

- Phase 1 (Venues)
- Phase 2 (Supporting Business Program): Date of Release TBD

Eligible Applicants: Live Music Venues/ Concert Halls, Billiard Parlor, Bowling Alleys, Event Venues, Movie Theaters, Museums (private institutions), nightclubs, bars (w/ Tavern License & earned less than 25% of revenue from food sales in 2019, performance venues, skating rinks, specialty experience venues, theaters, arenas

Eligible Use: The funds will support general operational expenses (payroll, rent and mortgage payments, *property & sales tax*, operational expenses, insurance, accounts payable, utilities, COVID-19 related supplies and preparation, and interim use of space innovations)

Award: \$10,000 - \$250,000

Number of Awards: Approximately 300 Businesses (*Estimate*)

Timeline: Applications opened YESTERDAY, December 21, 2020 at 11:00 AM

The deadline to apply is Monday, January 11, 2021 by 5:00 PM EST



Eligible Business Types

- Live Music Venues
- Billiard Parlors
- Bowling Alleys
- Event Venues
- Movie Theaters
- Museums (private institutions)
- Nightclubs

- Bars (w/ Tavern License & earned less than 25% of revenue from food sales in 2019)
- Performance Venues
- Skating Rinks
- Specialty Experience Venues
- Theaters
- Arenas



Eligibility Requirements

- Must be a business that operates a venue in one of the eligible business types illustrated in Slide 2.
- Must be physically located in the District of Columbia
- Must demonstrate business has site control of the venue
- Must be able to demonstrate at least 50% loss of revenue during the public health emergency
- Must have a DC Basic Business license and any applicable ABRA License dated as of January 1, 2020
- Businesses that are permanently closed and have taken steps to cease business operations under DCRA Corporate Divisions and OTR Guidelines are ineligible
- Businesses that receive dedicated District or federal tax revenue are not eligible.



^{*}Additional application criteria is outlined on the coronavirus.dc.gov/bridgefund website.

Are you Entertainment Bridge Fund Ready?

Prepare these documents before you apply:

- 1. 2019 Tax returns or Form 990 (Nonprofits Only)
- 2. 2019 Monthly Income Statements showing revenue less expenses
- 3. 2020 Monthly Income Statements to date showing revenue less expenses with core expenses displayed clearly (rent, payroll, utilities)
- 4. Copy of active DC Basic Business License
- 5. Certificate of Clean Hands(dated within 90 days prior to application date, or 30 days after award)
- 6. Copy of Certificate of Occupancy
- 7. All applicable (ABRA) Licenses as of January 1, 2020
- 8. Lease/Deed OR Landlord Affidavit
- 9. Receipts for DCRA Business License & ABRA License renewals paid for in 2020 if the businesses have been temporarily closed since March 17, 2020 (Optional)

For more information

Sign up for an information session

coronavirus.dc.gov/bridgefund

December 28, 2020 at 3 PM EST December 29, 2020 at 10 AM EST

Not able to make it? A session recording will be posted to the website afterwards.

Contact Us

The application, application guidance, and FAQs can be found by visiting: www.coronavirus.dc.gov/bridgefund

Deadline: January 11, 2021 by 5 PM EST

Application Questions?

Email: entertainmentbridgefund@dc.gov

Mayor's Office of Nightlife and Culture Updates

Shawn Townsend, Director of Mayor's Office of Nightlife and Culture





RESTAURANTS

PAUSED: Indoor Dining



During the pause, restaurants can still offer:











OUTDOOR DINING

During the pause, outdoor dining structures, tents, and/or canopies are permitted to have up to two side flaps or walls.

Streateries and Parklets cannot be used during a Snow Emergency. During the "Holiday Pause" (December 23, 2020 to January 15, 2021), Sidewalk Cafes shall not be used if a Snow Emergency is

declared.

Using Electric Heaters:

- Small electric heaters may be used with 8- or 10-gauge extension cords.
- Prior to using electric heaters, the establishment must obtain a permit from the Fire Marshall's office for an electric heater and extension cords. To apply, go to fems.dc.gov; when you click "Application for Permits and Inspections" choose the "Mayor's Emergency Order" option.
- The permit fee is waived.
- For additional questions, contact the Department of Fire and EMS at fems.fireprevention@dc.gov





Restaurant Bridge Fund

 Application closed Monday, December 28, 2020 at 5:00 p.m.





Shop Local DC



ShopInTheDistrict.com







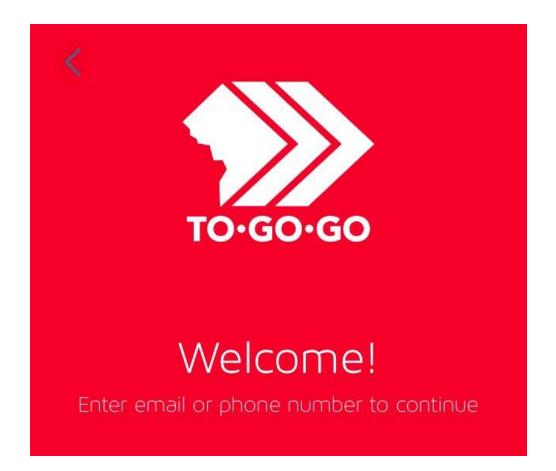
Order local food and drinks: dctogogo.com

CORONAVIRUS.DC.GOV

November 23, 2020









Restaurant Worker Relief Fund

 On Mondays, Hook Hall Helps will distribute care kits and family meals to industry workers in DMV. For more information, you can email meals@hookhallhelps.com.







Special Guest Remarks

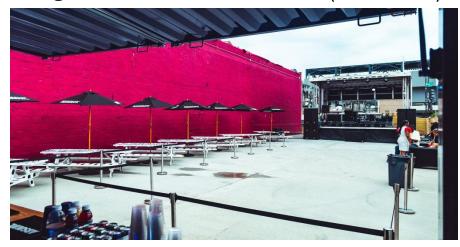
Ian Callender, Co-owner, Sandlot Southeast/Suite Nation



SUITE NATION



2011 @ 14TH STREET & FLORIDA AVENUE (NORTHWEST)



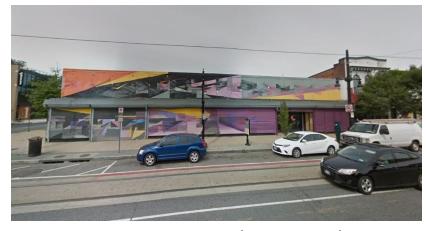
2019 @ BUZZARD POINT (SOUTHWEST)



2013 @ WATERFRONT (SOUTHWEST)



2019 @ FAIRLAWN (SOUTHEAST)



2015 @ H STREET CORRIDOR (NORTHEAST)



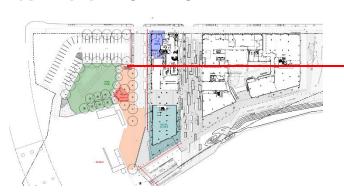
2020 @ NAVY YARD (SOUTHEAST)



SANDLOT SOUTHWEST SOUTHEAST



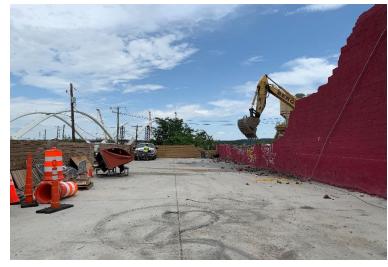
JULY 2018: VACANT LOT



AUGUST 2020: PRIVATE PUBLIC SPACE



JULY 2019: 1,200 PERSON CULTURAL EVENT



JULY 2020: SITE DEMOLISHED

- Modified Business Model to Incorporate New Event Experiences & Retail
- Established New Partnerships w/ MRP Realty & Turning Natural Juice Bar
- Focused More on Quality vs Quantity
- Launched Exclusive Residential Programs w/ Kettler @ Maren/Dock79
- Continue to Build Community Spaces via Strategic Partnerships

SANDLOT SOUTHEAST









Address: 71 Potomac Avenue SE (Maren)

Website: www.sandlotsoutheast.com

Instagram: @sandlotsoutheast

Email: ian@sandlotsoutheast.com

Phone: (202) 455-5325



Special Guest Remarks

Donna Westmoreland, COO, I.M.P Productions











Donna Westmoreland Chief Operating Officer

donna@930.com | 202-265-0930

Special Guest Remarks

Rebecca Medrano, CEO & Founder, GALA Theater





202-234-7174

info@galatheatre.org

galatheatre.org



paso

youth theatre ensemble



transform feelings into

paso

youth theatre ensemble





Special Guest Remarks

Marc Barnes, Owner, Park at 14th



The Park at 14th





The Park at 14th



Follow us!







@TheParkat14th

Contact us (202) 550-0300



Special Guest Remarks

Jenny Bilfield, CEO & President, Washington Performing Arts





WASHINGTON PERFORMING ARTS

Washington Performing Arts champions the arts as a unifying force. Through collaborations with artists, educators, community leaders, and institutional partners, we bring wideranging artistic programs to stages, schools, and neighborhoods throughout our nation's capital and, with our virtual platform, share our work throughout the world.

www.washingtonperformingarts.org



Jenny Bilfield, President & CEO president@washingtonperformingarts.org



Dynamic Programs -- offered Virtually!



"Dance in DC'
short films capture
the city's spirit of
entrepreneurship
"

-- The Washington Post 12/20/20



'Home Delivery Plus' - is a dynamic, residency-style series featuring artists across jazz, classical music of multiple eras and cultures, dance, gospel music, and more. With unique, "Only @ Washington Performing Arts" experiences for participants and audiences.



Arts Education and Gospel Programs



85 virtual school-based programs
(DCPS/Washington Performing Arts
partnership); FAM (Family Art Moments)
launched; Men, Women & Children of the
Gospel, going strong (virtual rehearsals,
recording projects, thousands of views on
social media)



Open Discussion

Q & A



CORONAVIRUS.DC.GOV/RECOVERY



